

July 8th, 2022

Dear von Drehle Customer,

von Drehle continues to experience unprecedented inflationary cost pressures. As such, *please be advised that we will be increasing prices up to 19% on towel and tissue with select items increasing more beginning on September 1st, 2022.* Please await your revised price sheets for actual increased levels.

Normal orders placed by August 31st, 2022, will be invoiced at your current into-stock prices. All orders placed on or after September 1st, 2022, will be invoiced at the new into-stock prices. *Orders larger than your normal ordering patterns will be priced at your new into-stock pricing.*

All eligible end-user contracts will be changed on October 1st, 2022, to reflect your new pricing.

Please be advised that for contract POD's, the contract price in effect on the date of the delivery of product to your End User is the price that applies for rebates.

We will continue to do everything possible to mitigate the impact of costs to you. We appreciate your taking time to review this letter. Your local von Drehle salesperson can be contacted with questions.

Thank you for your business and continued support during these difficult times.

Sincerely,



Larry Cook

David Hine