

February 15th, 2022

Dear von Drehle Customer,

von Drehle continues to experience significant inflationary cost pressures on several fronts including but not limited to transportation (Inbound, Inter-Company, Outbound), labor, healthcare, fiber and many other supply chain challenges. As such, *please be advised that we will increase prices up to 12% on towel, tissue, hand care and universal dispensers beginning on April 1st, 2022.* Please await your revised price sheets for actual increased levels.

Normal orders placed by March 31st, 2022, will be invoiced at your current into-stock prices. All orders placed on or after April 1st, 2022, will be invoiced at the new into-stock prices.

Revised price sheets will be supplied as soon as possible. Until Further Notice contracts will be changed May 1st, 2022, and all other contracts will be adjusted upon renewal.

Please be advised that for contract POD's, the contract price in effect on the date of the delivery of product to your End User is the price that applies for rebates.

We appreciate your taking time to review this letter. Your local von Drehle salesperson can be contacted with questions.

Thank you for your business and continued support during these difficult times. We look forward to growing together in 2022 and into the future.

Sincerely,



Larry Cook

David Hine