



December 30, 2021

Dear Valued Customer:

While Chemcor continues to make every effort to minimize price increases to our customer, the current economy and increased cost pressure has resulted in the need of an overall price increase. We are once again seeing unprecedented cost increases with significant inflation on raw materials, packaging, and supply chain.

Continued increases in Lauryl Alcohol, Propylene and Ethylene Oxide, Coconut Oil, and Petroleum are driving the cost increases on all surfactants and solvents. Sodium Hydroxide has increased 50% in the past month affecting about 90% of our formulations. Demand of raw materials continues to steadily increase while supply continues to decrease due to the pandemic (Omicron Variant). US Supply chain costs continue to rise sharply due to insufficient trucks, rail cars, and containers; high gas prices; and labor shortages.

Due to the above factors Chemcor will be increasing the below product categories effective on all order not shipped prior to February 7, 2022:

- Auto Warewash Detergents – 10%
- Sodium Hypochlorite (Bleach) Based Solutions - 8%
- Oven & Grill Cleaners - 6%
- Disinfectant Cleaning Wipes & Instant Gel Hand Sanitizers - 0%
- Steramine 1-G Tablets - 9%
- All other items not listed above - 5%
 - Please note that Chemcor has discontinued Borax Handsoap from our product line, and limited quantities are left in inventory for sale.

The market increases that Chemcor is experiencing occur so fast that these changes can no longer be absorbed. Chemcor will reevaluate pricing for possible market decreases once the raw material and freight markets stabilize.

All orders shipped prior to February 7, 2022 will receive the old pricing. Because of availability and supply chain constraints, Chemcor will not be able to honor buy-in's and all inflated orders will be adjusted to historical averages.

Chemcor understands the constant pressure on pricing, and as always will continue to aggressively pursue cost control measures. Chemcor will strive to continue providing our customers with the highest quality products, service, satisfaction, and value.

We sincerely appreciate your patronage and ongoing support of Chemcor and our products. As always, should you have any questions or concerns on pricing, please feel free to contact us.

Thank you for your understanding.

Best regards,

A handwritten signature in blue ink that reads 'David Tarquin'.

David Tarquin