11/24/21

Dear Valued Customer,

The past 22 months have been extraordinary to say the least. The global effect of the pandemic was, and still is a challenge with long term ramifications. The disruption to the supply chain caused by the pandemic or major weather events has resulted in material and labor shortages, long lead times, price increases, and force majeure declarations in the US and around the world. Nearly every component and raw material used in the aerosol package has gone up in price in 2021.

Steel cans	7-10%**
Overcaps	25-40%
Chemicals	
Plastic labels	12%
Cartons	7.5%
Valves	21%
Propellants	8.5-13%

** In addition to the increases above which we have been doing our best to absorb since the pandemic, steel can suppliers have just announced a historic 65-105% price increase on all cans that ship effective 1-1-2022.

Consequently, we are forced to implement a price increase on our Champion Sprayon, ProsAll, and Private Label skus resulting in \$.24 per can. This increase will go into effect on all orders placed and shipping past 1-1-22.

All Spraypak bid pricing will be honored for the duration of the bid.

An update price list will be emailed out early December.

We are grateful for your business, and would like to take this opportunity to thank you for your support during the Covid 19 pandemic.

Sincerely,

Anthony Albazi

Corporate Sales Director

Chase Products Co.

CC:

Kevin Brandush – National Sales Manager I&I Timothy Rogers – Sales Specialist Kaila Sweeney – Sales Specialist Taylor Gonzalez – Sales Support