



STEARNS PACKAGING CORPORATION

Mailing address: PO Box 14495 • Madison, Wisconsin 53708
Shipping address: 4200 Sycamore Avenue • Madison, Wisconsin 53714

June 24, 2026

Dear Stearns Distributor,

Rising material costs have compelled Stearns Packaging to issue its new annual price pages four months earlier than usual.

Chemical cost increases were primarily limited to high-foaming products, along with select sanitizers and disinfectants. The high-foaming products are made from LAB's, Linear Alkyl Benzene's. The chemistry is petroleum based which is a problem due to the world's need for more environmentally friendly jet fuel. Please see the exhibit on the 2nd page of this letter.

Plastic packaging film, bottles, buckets and boxes, however, have seen substantial increases. Despite these rising costs, Stearns has continued ordering these materials to ensure that we can keep you supplied at current pricing until the increase takes effect on September 1, 2026.

The September 1, 2026 pricing effective date will also mark the end of the freight surcharges that were recently applied to 125+ case free-freight orders.

Sincerely,

President

Stearns Packaging Corporation