

DATE: May 16, 2022

SUBJECT: SC Johnson Professional Price Changes

Dear Valued Customer,

Our economy continues to be challenged by unprecedented inflation across multiple supply chain factors including transportation, raw materials, wages, packaging, and more. In 2021 we sought to absorb the cost dynamics across these factors, however, the impact has continued to increase in 2022. As a result, we want to inform you of upcoming price changes. To offset a portion of the aforementioned inflationary factors, we will be adjusting prices in the product categories listed below. The detail of affected SKUs appear in the attached price file and your SC Johnson Professional Sales Representative can provide further information as needed.

Iconic Brand Pricing **Effective July 16<sup>th</sup>**:

- Cleaning (Windex, Pledge, Drano, Scrubbing Bubbles, Fantastik, Fantastik Max, Shout) 6.8% - 16%
- Air Care (Glade) 9.1% - 25%

SC Johnson Professional Floor, Surface, & Skin Care Categories **Effective August 1<sup>st</sup>**:

- Floor and Surface 10.2% *Average*
- Skin Care 9.6% *Average*

Iconic Brand Pricing **Effective September 10<sup>th</sup>**:

- Storage (Ziploc) 8.9% - 25%
- Pest Control (Off, Raid) up to 9.5%

Please note, that all orders received on or after the pricing effective dates will reflect the new pricing and corresponding terms and conditions. To maintain service levels, orders received prior to the effective dates may be limited to your historical monthly average volume of purchases through the SCJP distribution centers.

SCJP-Distribution-Center  
6500-Powerline-Rd  
Sacramento, CA 95835

SCJP-Distribution-Center  
1555-Oakley-Industrial-Blvd  
Fairburn, GA 30213

Thank you for your support and partnership during these challenging times.

***Mike Flagg***

***Chief Executive, North America***

[Review Price List](#)

**\*\*NOTE:** Access to this document requires dual-factor authentication - you will be required to enter the email address this notice was sent to along with a verification code that will then be emailed to you.\*\*

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and if applicable and able, disable "ZScaler".)***