

DATE: May 16, 2022
SUBJECT: SC Johnson Professional Price Changes

Dear Valued Customer,

Our economy continues to be challenged by unprecedented inflation across multiple supply chain factors including transportation, raw materials, wages, packaging, and more. In 2021 we sought to absorb the cost dynamics across these factors, however, the impact has continued to increase in 2022. As a result, we want to inform you of upcoming price changes. To offset a portion of the afore mentioned inflationary factors, we will be adjusting prices in the product categories listed below. The detail of affected SKUs appear in the attached price file and your SC Johnson Professional Sales Representative can provide further information as needed.

Iconic Brand Pricing Effective July 16th:

- Cleaning (Windex, Pledge, Drano, Scrubbing Bubbles, Fantastik, Fantastik Max, Shout) 6.8% - 16%
- Air Care (Glade) 9.1% - 25%

SC Johnson Professional Floor, Surface, & Skin Care Categories Effective August 1st:

- Floor and Surface 10.2% *Average*
- Skin Care 9.6% *Average*

Iconic Brand Pricing Effective September 10th:

- Storage (Ziploc) 8.9% - 25%
- Pest Control (Off!, Raid) up to 9.5%

Please note, all orders received on or after the pricing effective dates will reflect the new pricing and corresponding terms and conditions. To maintain service levels, orders received prior to the effective dates may be limited to your historical monthly average volume of purchases through the SCJP distribution centers.

SCJP Distribution Center
6500 Powerline Rd
Sacramento, CA 95835

SCJP Distribution Center
1555 Oakley Industrial Blvd
Fairburn, GA 30213

Thank you for your support and partnership during these challenging times.

Mike Flagg

Chief Executive, North America