



PAPER • JANITORIAL • CHEMICAL

Mission Statement

Our goal & commitment is to be the leading independent regional provider of the products and services our customers require. For us, service begins with the immediate and rapid response to our customers' needs. As an independent distributor with regional presence we are able to deliver a higher level of service to our markets served. Fulton's customers & employees have always been our most precious commodities, and all will be treated as family.



[www.fultondistributing.com](http://www.fultondistributing.com)



Honorable Mention  
Carlisle | Papercutters | Sterns



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"Working to create value for our customers"



**Headquarters Southern California**  
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Office: 928.343.0100 Fax: 928.343.0101



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**Fulton Distributing** is proud to be an independent supplier to the Resort, Gaming, Recreational, Country Clubs, Industrial, Agricultural, Healthcare, Maintenance Contractors, Foodservice, and Education Industries for over 67 years. We proudly serve the Coachella and Imperial Valley in Southern California, as well as Western Arizona.

We pride ourselves in providing solutions to meet the needs of our customers while delivering value and superior service on quality branded products. Through experience and innovation, we work to create value for our most precious assets: our customers. With over 5,000 items, we offer an extensive, continually expanding product line to serve all of your business needs.

### Distribution and Service Capabilities

Serving the Coachella and Imperial Valley in Southern California & Western Arizona.



- 60,000 sq ft. Warehouse in Coachella, Ca
- Satellite office in Yuma Arizona

Dedicated Territory Sales Representatives to assist you with inventory control and product education.

Customer Service Support to assist with order entry, order tracking and general questions.

## Product Categories

**Fulton Distributing** offers professional grade products from our own family of quality brands to globally recognized brands for all your business needs. We have centralized purchasing to increase buying power; sourcing direct from many domestic & global suppliers.

### Paper/Disposables

- Containers
- Straws
- Chafing & Lamp Fuels
- Cups
- Napkins
- Wraps
- Cutlery
- Plates
- Bags

### Janitorial Supplies & Equipment

- Tissue
- Towels
- Absorbents
- Brooms
- Brushes
- Can Liners
- Gloves
- Hand Care
- Seat Covers
- Cleaning Equipment
- Cleaning Tools
- Matting
- Pads & Sponges
- Mopping Equipment
- Wipers & Rags
- Waste Receptacles

### Chemicals

- Concentrates
- Degreasers
- Stone Care
- Disinfectants
- Floor Care
- Windows
- Laundry
- Restroom
- Sanitizers
- Portable Toilet Additives
- Odor Control
- Green Solutions

### Services

- Training
- Custom Printing
- Equipment Service & Repair
- Dish Machine & Laundry 24-hour Service

## Technology

Our enhanced website is resource based; providing our customers with the solutions they are looking for. Including specific product information, helpful tools & tips, a full SDS database along with current market information just to name a few. All the knowledge needed for success is just a click away!

We have incorporated traditional service with today's technology. Online ordering powered by our Fulton Power Mobile App which is compatible with Apple iOS app store and Android google play.



- Increased Accuracy
- E-mail Confirmations
- Online Usage
- Sales Reports
- Customized Order Guides
- 24/7 access to place order on site or off site
- Multiple Log on IDs

**Fulton Distributing** is equipped with state of the art technologies. Our IBM I Series P720 computer system allows us to electronically track the shipment of product from our facilities to delivery at your door; confirming that we are shipping the correct product and delivering accurate invoicing.

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