

hoffmaster GROUP, Inc.®

Hoffmaster
Foodservice Division

Creative Converting
Consumer Division

March 1, 2022

Dear Valued Customer,

Like many other businesses, we are continuing to experience challenges with increased raw material prices, freight, and fuel cost increases.

As a result of escalating costs, Hoffmaster is implementing an 8% price increase on all our Linen-Like® and Linen-Like Natural® products, including our CaterWrap® products using these napkins. This price increase applies to all orders placed on or after April 1, 2022.

Since our last price increase, materials, freight, and wages have increased in excess of 8% with certain Linen-Like® raw material costs higher by 20%. Due to current market conditions and inflationary impacts, we will no longer be able to hold our current pricing.

While this increase is less than our entire inflationary impact, it will offset some key challenges. Detailed price pages will be sent out following this announcement.

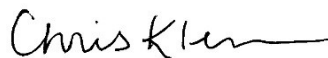
Please contact your Hoffmaster customer service representative or salesperson with any questions.

Thank you for adjusting your records and for your continued support.

Sincerely,



Jim Johnson
Vice President, Sales



Christina Klem
Vice President, Marketing

