



April 17, 2025

Dear Valued Customer,

We're writing to inform you of some recent changes affecting the industry and supply chain—specifically, the new tariffs implemented under the International Emergency Economic Powers Act (IEEPA).

As a domestic manufacturer sourcing primarily from U.S. mills, we will avoid price increases on many of our products. However, these changes have led to higher costs for globally sourced materials, including paper, pulp, and other raw materials used in the production of some of our products.

As a result, we will be implementing a price increase on the following product lines affected. Please see the summary list below and the corresponding price changes.

Subset of tissue products with global inputs	3.0%
Subset of baking cups with global inputs	5.0%
Doilies	8.0%
Colored airlaid products	8.0%
Tulip and lotus cups	8.0%
Greaseproof silicone baking products	8.0%
Greaseproof chrome-free baking products	10.0%
Parchment baking products	10.0%
Caterwrap® with global component	12.5%
Cutlery	28.0%
Crayons	28.0%
Plastic tablecovers	28.0%

As your partner, we will absorb this tariff-related inflation through May 14, 2025. All orders for immediate shipment acknowledged on or before that date will be invoiced at the then current prices.

We remain hopeful that the current tariffs in place as of this writing will be reversed or reduced in the future. Should that happen, price changes will be reversed or reduced accordingly. We appreciate your business and look forward to continuing to partner with you on mutual growth.

Thank you for your continued partnership.

Sincerely,

A handwritten signature in dark ink, appearing to read "Jim Johnson".

Jim Johnson
Vice President, Sales & Marketing