

June 25, 2018

Dear Valued Customer:

Due to our raw material costs escalating to an all-time high, it is necessary to announce price increases that will affect the majority of our product categories at various levels.

We are in the process of calculating the increases, which will be effective August 1, 2018. We would ask that you please prepare your internal teams for the forthcoming detailed price pages to ensure essential communication and a smooth adoption.

Detailed price pages will be mailed under separate cover.

Thank you for your continued support of Hoffmaster.

Sincerely,



Jim Johnson
Vice President of Sales
Hoffmaster Foodservice Division