



September 25th, 2018

Dear Valued Customer,

As many of you are aware for a number of months there has been discussion about possible tariffs on goods received by the United States from China. Some have already been implemented with more to follow.

Last week we were notified of a ten percent tariff on all our products with the exception of cutlery and dome lids to be implemented immediately. This affects all product received to port September 24th or later.

Unfortunately we have had no lead time to prepare for this event. This is a tariff and not a typical price increase forcing us to take action in a matter of days.

Our goal is to manage this with limited impact to you our business partners. We are announcing a 6% increase on all orders received September 24th or later. Any orders received prior will be invoiced at current pricing.

We are hopeful these tariffs will be a short term thing and be settled in the near future. As always we are very grateful for our business and thankful for your support

Sincerely,

A handwritten signature in black ink, appearing to read "Gideon Wong", is written over a large, faint, stylized wave graphic.

Gideon Wong
President

Green Wave International, Inc.

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