



April 1, 2022

Dear Valued Customer:

While Chemcor continues to make every effort to minimize price increases to our customer, the current economy and increased cost pressure has resulted in the need of an overall price increase. We are once again seeing unprecedented cost increases with significant inflation on raw materials, packaging, and supply chain.

The continued rise in crude oil is driving significant cost increases on all surfactants and solvents. Demand for raw materials continue to steadily increase while supply chain constraints cannot keep pace. In-bound and out-bound freight costs are also on the rise due to the soaring cost of diesel, and the lack of commercial drivers. The rising cost of plastic and corrugate are also driving increases in finished products.

Due to the above factors Chemcor will be implementing a price increase of 5% on all items purchased from Chemcor (*excluding household bleach, floor finishes, disinfecting wipes, and gel hand sanitizer*). This increase will be effective on all order not shipped prior to May 2, 2022.

The market increases that Chemcor is experiencing occur so fast that these changes can no longer be absorbed. Chemcor will reevaluate pricing for possible market decreases once the raw material and freight markets stabilize.

All orders shipped prior to May 2, 2022 will receive the old pricing. Because of availability and supply chain constraints, Chemcor will not be able to honor buy-in's and all inflated orders will be adjusted to historical averages.

Chemcor understands the constant pressure on pricing, and as always will continue to aggressively pursue cost control measures. Chemcor will strive to continue providing our customers with the highest quality products, service, satisfaction, and value.

We sincerely appreciate your patronage and ongoing support of Chemcor and our products. As always, should you have any questions or concerns on pricing, please feel free to contact us.

Thank you for your understanding.

Best regards,

A handwritten signature in blue ink, appearing to read 'Brett Tarquin', is written over a light-colored rectangular background.

Brett Tarquin