



November 29, 2021

ANNOUNCEMENT

Dear Valued ACS customer,

As we've all experienced, the ongoing unprecedented increases we are realizing, due to rising cost of transportation and freight, is at an all-time high with no relief in sight. There is tremendous demand both globally and domestically with very limited capacity. Key commodities such as PET fiber and Chemicals used in hand pads and floor Pads, Grill Bricks, Cotton for mops and brooms/brushes/accessories are at never seen before highs. This on top of ongoing Supply Chain issues has done nothing but push prices through the roof. ACS must pass through a portion of these cost increases to the Market. Backup information is attached.

Effective February 1, 2022 prices will increase by 7%. In addition, standard Prepaid Freight Minimums to Distribution will increase from \$1750 to \$2000 for Scouring Products and Floor Pads. As well for orders containing Mops, Brooms, Brushes and Accessories; this Minimum will increase from \$2500 to \$3000. All ETC and Treleoni Floor Pad orders will increase from \$1000 to \$1250. Any customers with specific terms relating to minimum orders will continue.

We understand the inconvenience associated with all price and order changes. We recognize these are difficult times. We appreciate your understanding and thank you for your business and continued support.

Detailed pricing is available through your ACS Customer Service Representative and ACS Sales Manager.

Sincerely,

Rory Beaudette, VP & COO

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