



**April 10, 2025**

**Subject:** Tariff and Raw Material Increase

Dear Valued Customers,

As we have had some very positive news come our way last week, with the passing of imposing the 25% tariff on USMCA compliant Mexican goods coming into the US, we did not have to have an across-the-board price increase. However, we have another tariff that we need to address. On March 12<sup>th</sup> the Section 232 tariff, of 25%, went into effect on steel products being imported into the US. This tariff has impacts on a few of our items.

As a result of this tariff that is already in place, we have no choice but to pass on a price increase of 9% for all steel products which include stainless-steel scrubbers, and all steel wool products.

In addition, back in February we were notified by our grill brick raw material provider that our pricing was increasing by 10%. As a result of this, we will be increasing pricing on grill bricks by 7.5%.

These price increases will go into effect on May 9<sup>th</sup>, 2025.

We have a handful of items that we currently source from China and are chasing the ever-moving tariff impact on those items. Once we get a handle on this, we will need to have a second notice to market for increases on these few items.

We understand that these continual changes are a disruption to your business and create challenges. We are committed to minimizing these disruptions and changes as much as possible.

Please do not hesitate to reach out with any questions.

Best regards,

A handwritten signature in black ink that reads "Robert Sophie". The signature is written in a cursive, flowing style.

**Robert Sophie**

*Vice President*

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