



## Dear Valued Customer,

In a previous communication, based upon a 20% tariff increase on China, we announced only a 12% line-item tariff surcharge for customers effective May 1. We were able to mitigate the amount of the increase by working with our strategic partner. However, since then, there have been numerous tariff changes announced by the Trump Administration, including an additional 125% reciprocal tariff on China and 10% reciprocal tariffs for about 90 other countries.

Our strategic partner is in the process of moving production to a lower-tariff country and should be operating by September. As a result, we're going to limit our additional price increase to 8%, for a total of 20%.

We've received consistent customer feedback that the surcharge should be reflected in the base price as opposed to a line-item surcharge. Effective **May 1st** your base price on Toolbox® Water Weave®, Spunlace® and Clean Task® Foodservice products will increase by **20%** to cover the tariff increases. Since the current tariff situation is very dynamic, the 20% increase is subject to change.

While our U.S. manufactured DRC products are currently not affected by tariffs, the cost of our pulp, corrugate and other inputs have increased significantly. This will unfortunately necessitate an increase on these products. The details of this price increase will be forthcoming.

[Click here to view your new price list.](#)

### Products Impacted with a 20% Increase

Product Name	Grade/Color	Product #s
Toolbox Water Weave	T500	57200
	T600	68200, 68300
	T700	78200, 78250, 78300, 78350
	T800	88251, 88261, 88350, 88360
Toolbox Spunlace	S700	71100, 71200, 71300
Clean Task Foodservice	Green/Pink/Blue	54230, 54240, 54250

We appreciate your understanding, as all U.S. companies work through some of the new trade policies. Thank you for your business and continued partnership!

Sincerely,

Tom Sellars, CEO



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