



April 27, 2022

**Dear Valued Essity Customer:**

Dynamic market conditions and ever increasing inflation rates have created further cost pressures across our entire business — from raw materials to energy and supplier pricing. We are not alone as rates soar past levels not seen in more than 40 years, impacting the global economy. These pressures offer little immediate relief, so therefore, we must take additional measures to ensure the long-term stability of our collective businesses.

**Revised Pricing Agreements**

Essity has considered many ways to address these challenges in a fair and transparent manner. Based on your valuable feedback, we've decided to take immediate action in reviewing and releasing revised price agreements.

Our goal is to ensure that Essity can continue to supply you with the Tork hygiene and health products, services and solutions that are in such high demand in the market today. Acting now in this manner is intended to avoid the need for complicated surcharges.

**Additional Increase Effective June 1, 2022**

All contract agreements with end dates through 2/28/23 will be taking an increase effective June 1, 2022. Additional agreements with end dates of 3/31/2023 and 4/30/2023 will have July 1, 2022, or August 1, 2022 effective dates. **New agreements will be sent no later than April 29, 2022**

**Your Valued Partnership**

We appreciate your continued support of Essity and the Tork brand. Together we can navigate disruptions while keeping focused on what matters most, your customers. Please contact your Essity sales representative for support and with any questions.

Regards,

A handwritten signature in black ink, appearing to read "Matthew Urmanski".

Matthew Urmanski  
VP – Sales & Marketing  
Essity Professional Hygiene - North America