

Memorandum

To: All Customers From: Management Date: May 19, 2022

Re: 2022 July Price Increase Annoucement

Dear Valued Customers,

Due to increase cost in the raw material for paper, as well as other growing expenses, we will be implementing a price increase on select products **effective June 15, 2022**.

Please see below for affected categories:

Product Category	Percent (%) Increase		
Coffee Sleeve	5%		
Cold Cups	10%		
Deli Containers & Lids	5%		
Hot Cups	10%		
Most Paper Products	5 - 10%		
Paper Food Containers	10%		
PET Flat Lids	5%		
PET Hinged Containers	5 – 10%		
PET Dome Lids	5%		
PP Flat Lids	5 – 10%		
All PLA Products	5-10 %		
Thermal Receipt Paper	5%		

We appreciate your understanding in this matter. Please do not hesitate to reach out to your customer service or sales representative if you have any questions or concerns. We thank you for your continued support!

Best Regards,



Alan Yu Chief Executive Officer Karat® by Lollicup™

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This is a story of how a humble boba stop grew into a successful NASDAQ-listed company. Karat by Lollicup is a large US-based manufacturer and distributor of foodservice supplies. Karat® brand containers and utensils are used in some of the largest national chains in America. In April 2021, the company celebrated its 1-year anniversary of [...]

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